

Announcement

RPM's first Software as a Service (SaaS) offering

14 October 2020

RPMGlobal Holdings Limited (ASX: RUL) [RPM®] is pleased to announce the launch of its first Software as a Service (**SaaS**) product, providing mining companies with the capability to undertake haulage calculations in a cloud environment.

With more and more operations choosing to move business-critical operations into the cloud, RPM has leveraged the growing shift from the “desktop” by collaborating with industry partners to launch a service-based approach to Haulage calculations, known as Haulage as a Service (**HaaS**).

This cloud enabled service-oriented approach to haulage analysis means users are no longer confined to one application on the desktop. Under the new SaaS model, customers are able to write their own applications to interact with HaaS. Users can then configure haul traces, haul routes, settings and trucks to run travel time calculations automatically in the cloud.

HaaS leverages the travel time calculation engine contained within RPM's TALPAC® product which has been the de-facto standard for simulation within the mining industry for more than 40 years. This calculation engine enables users or customer applications to undertake travel time calculations on demand.

Commenting on the release of RPM's first SaaS offering, RPM's Chief Executive Officer Richard Mathews said “HaaS is tailored to the current requirements of our customers to cloud enable their operations and enable their businesses to be conducted remotely no matter where they or their people are physically located.”

“Providing our customers with flexible and scalable ways to use RPM's software is a key part of our customer service promise and cloud-hosted options enhance our ability to support our customers through an internet enabled cloud access to the hosted application.”

“Making our innovative software available through a variety of delivery methods will remain critical moving forward and with a number of our customers undergoing the transition to cloud environments, we are proud to be at the forefront of this migration.”

The reporting and calibration benefits within the cloud HaaS offering are already resulting in miners requesting access to HaaS. Miners are using HaaS as a way of measuring haulage performance and identifying areas of haulage improvement, including being able to automatically compare the actual values out of their Fleet Management Systems (FMS) against calculated values, straight after the haulage route is complete on a consistent basis.

With HaaS miners have increased operational agility to undertake haulage calculations from any location. Because there is no desktop application, the calculations can be delivered via the web or mobile apps instantly.

Mr Mathews continued by saying “RPM's cloud enabled SaaS solutions help to solve several key industry challenges, including the problem of siloed data. With HaaS, data is no longer trapped within individual desktop applications or siloed with individual users. This cloud enabled approach enables operations to get the best overall haulage performance right across their operations irrespective of where the users or applications calling the cloud service are physically located.”

“Mining is a dynamic and fluid environment, often making it difficult to benchmark the performance of trucks. Miners have had to use KPIs such as Effective Flat Haul in an attempt to normalise data. HaaS addresses this challenge by allowing miners to compare every haul against a benchmark calculated value”

“RPM has been providing customer hosted solutions for some time and the company's investment in enterprise software development has paved the way to unlocking siloed data through cloud delivery methods, such as SaaS.”

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“We are committed to investing in taking our software products to the cloud and we have introduced a dedicated team to work closely with our customers to ensure a smooth transition from where they currently are to the cloud. RPM’s heavy development investment over the past seven plus years in moving our products from the “desktop” to the “enterprise” has enabled us to move our applications into the Software as a Service environment. This investment has resulted in RPM being many years ahead of traditional software suppliers to the mining industry and we intend to use our strong balance sheet to retain our first mover advantage.”

Mr Mathews concluded by saying “If there can be one positive thing to come out of the global challenges of COVID-19 it is an understanding that companies need to be able to operate their businesses remotely no matter where they or their people are physically located and being able to utilise Software as a Service applications means they can do exactly that.”

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About RPM:

RPMGlobal Holdings Limited (ASX: RUL) [RPM®] was listed on the Australian Securities Exchange on 27 May 2008 and is a global leader in the provision and development of mining software solutions, advisory services and professional development to the mining industry.

With history stretching back to 1968, RPM has been trusted by mining companies of all sizes and commodities to support their growth. Our global expertise has been achieved over the past 50 years through our work in over 125 countries and our approach to the business of mining being strongly grounded in economic principles.

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