



RESULTS FOR THE 12 MONTHS ENDED 30 JUNE 2009

31 AUGUST 2009

Runge - A global leader in mining information technology

Disclaimer



The material in this presentation is a summary of the results of Runge Limited (Runge) for the 12 months ended 30 June 2009 and an update on Runge's activities and is current at the date of preparation, 31 August 2009. Further details are provided in the Company's full year accounts and results announcement released on 31 August 2009.

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This presentation should be read in conjunction with other publicly available material. Further information including historical results and a description of the activities of Runge is available on our website, www.runge.com

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1. Overview

Tony Kinnane

Financial overview



Statutory Results

- Total revenue up 18.6% to \$83.4M
- EBITA up 13.4% to \$12.7M
- NPAT up 33.9% to \$7.9M
- EPS 6.4 cents per share
- Return on equity of 18.0%
- No gearing: net cash of \$3.2M
- Final FY09 dividend of 2.5 cps fully franked - total FY09 dividend of 4.5 cps fully franked

NPAT Earnings equivalent to FY08 when taking into account proforma adjustments

Operational overview



- Strong performance from offshore business, with particularly solid performances from Asia and USA
- Continued organic growth with geographic expansion through establishment of a Hong Kong office
- Responsive business model between software and consulting
- Strong organic growth offset by reduced margins
- Large software sales pipeline at 30 June 2009
- Operational focus on cost containment - whilst ensuring the business is well placed to respond to recovery in markets

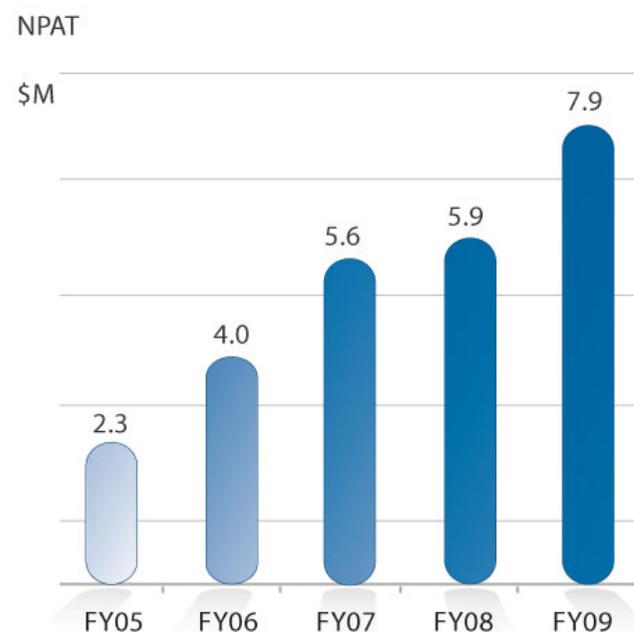
2. Financial Performance

Julia Sloman

Continued growth

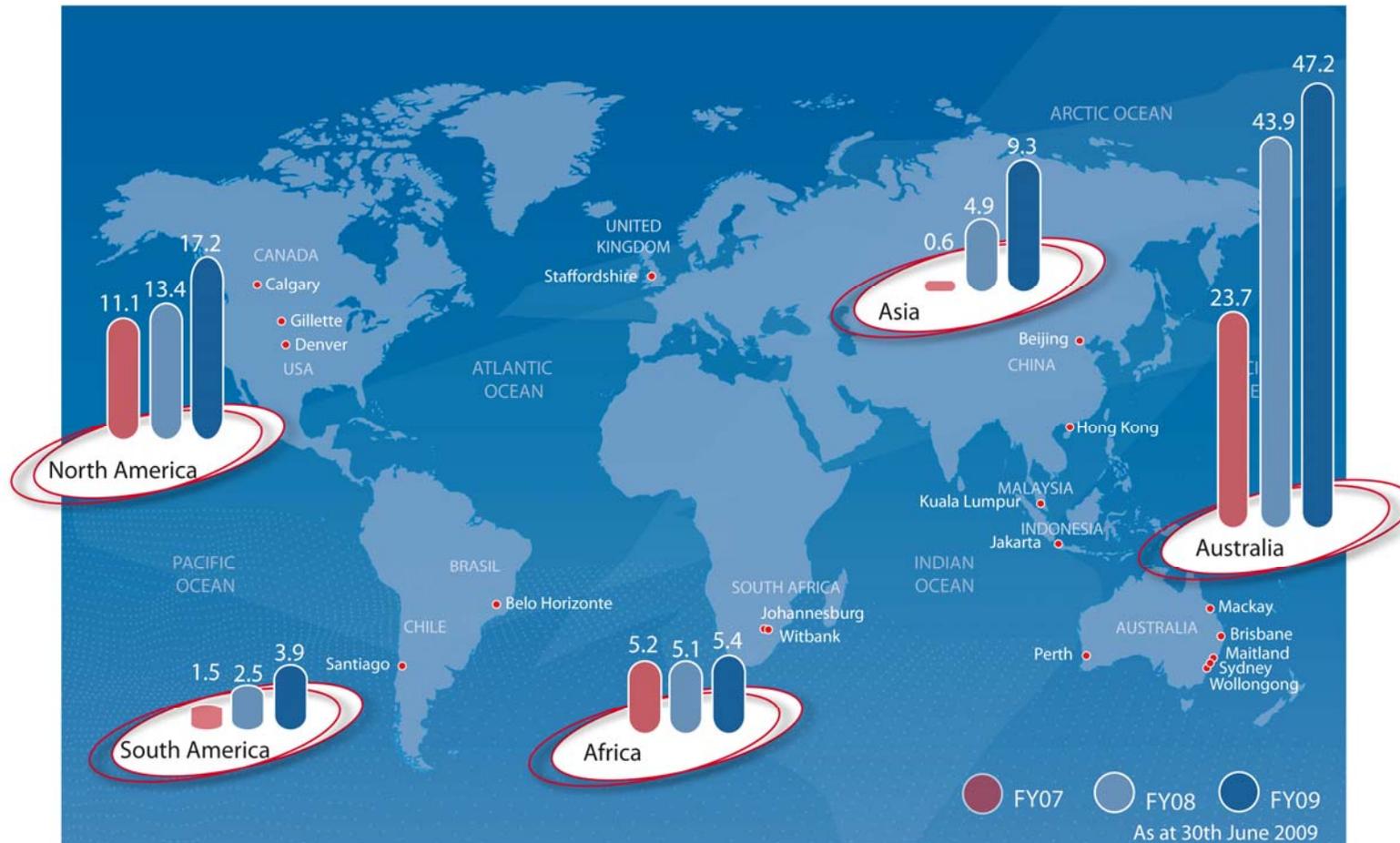


(\$M)	FY09	FY08	Change
Operating revenue	83.0	69.8	18.9%
Operating expenses	(69.0)	(57.9)	19.2%
EBITDA	14.0	11.9	17.6%
EBITA	12.7	11.2	13.4%
EBIT	10.5	8.9	18.0%
NPAT	7.9	5.9	33.9%



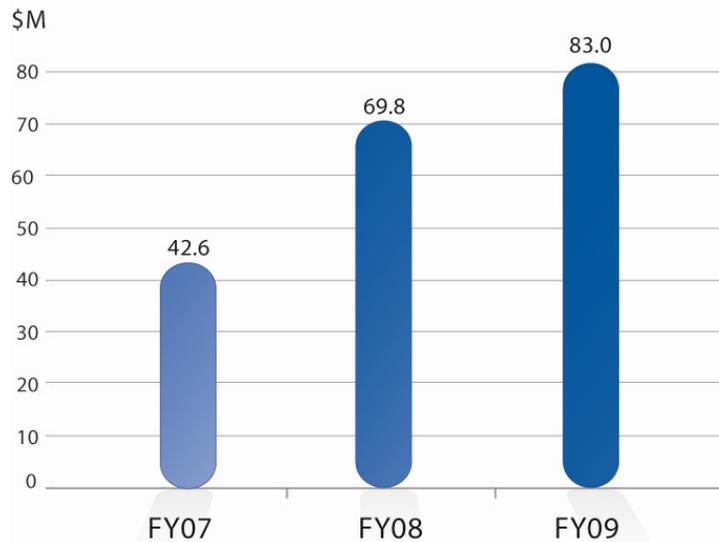
- Strong revenue growth predominantly in consulting
- Higher employee costs - average number of consultants up 20%
- NPAT compound average growth rate of 36% over past four years

Revenue by region



- Increasing global diversification and presence with strong growth particularly in Asia

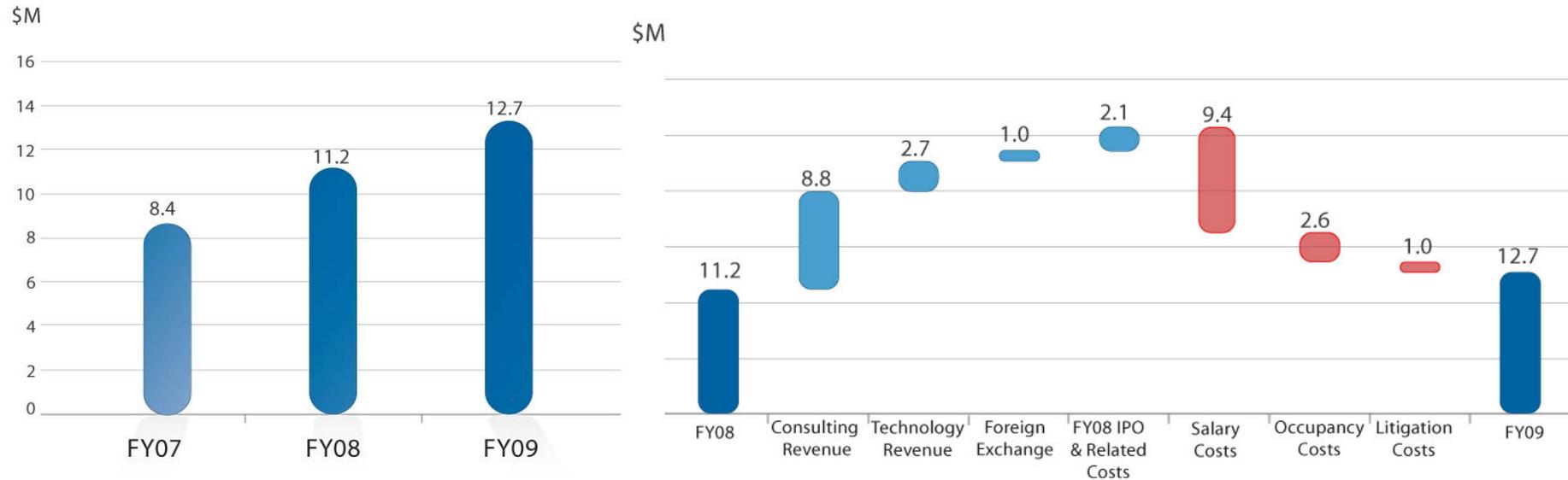
Continued growth in operating revenue



(\$M)	FY09	FY08	FY07
Professional fees	60.7	51.5	31.5
Licence fees	10.5	11.7	7.2
Maintenance fees	7.3	5.3	3.8
Laboratory testing	2.4	0.8	-
Other Miscellaneous	2.1	0.5	0.1
TOTAL	83.0	69.8	42.6

- Growth in consulting revenue in Asia and USA
- Growth in new product licence fees, up 170% to \$3.2M
- Maintenance fees: recurring revenue stream growing at 38% CAGR
- First full year operations of GeoGAS – laboratory revenue doubled

Continued growth in EBITA



- Cost growth contained
- Impact of abnormals: FY08 – one off IPO expenses, FY09 – USA litigation expenses

Balance sheet: no gearing



(\$M)	FY09	FY08	Change
Cash	6.7	12.6	(47)%
Other Current Assets	21.4	20.3	5%
Non-current Assets	41.8	34.5	21%
Total Assets	69.9	67.4	4%
Debt	3.5	8.4	(58)%
Total Liabilities	23.4	25.8	(9)%
Net Assets	46.5	41.6	12%
Net cash	3.2	4.2	

- Runge remains in net cash positive position of \$3.2M (no net debt)
- Non-current assets up 21% to \$41.8M due to capital expenditure including technology investment and new office fit-outs
- Strong cash position enabled Runge to pay total dividends of \$4.3M
- Debt paid down by \$4.9M to bring the 30 June 2009 debt level to \$3.5M

Strong growth in operating cash flow

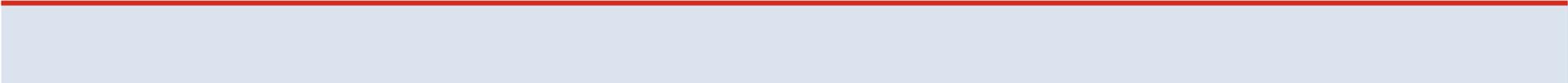


(\$M)	FY09	FY08	Change
Operating cash flow	15.4	10.5	46.7%
Tax	(3.6)	(3.8)	(5.3)%
Net interest	-	(0.7)	-
Capital expenditure	(7.8)	(3.0)	160.0%
Free cash flow	4.0	3.0	33.3%

- Operating cash flow up 46.7% to \$15.4M
- Capital expenditure of \$7.8M due to move into new offices, increased reinvestment in business systems, research and development
- Estimated FY10 capital expenditure to return to FY08 levels

3. Operational Review

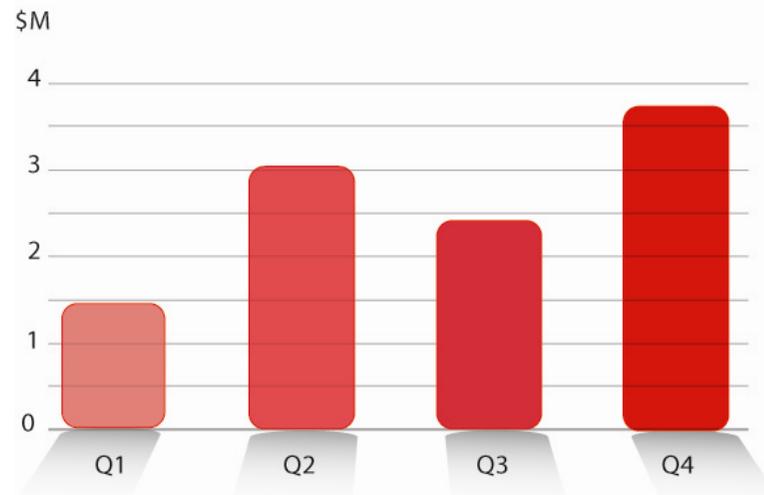
Christian Larsen

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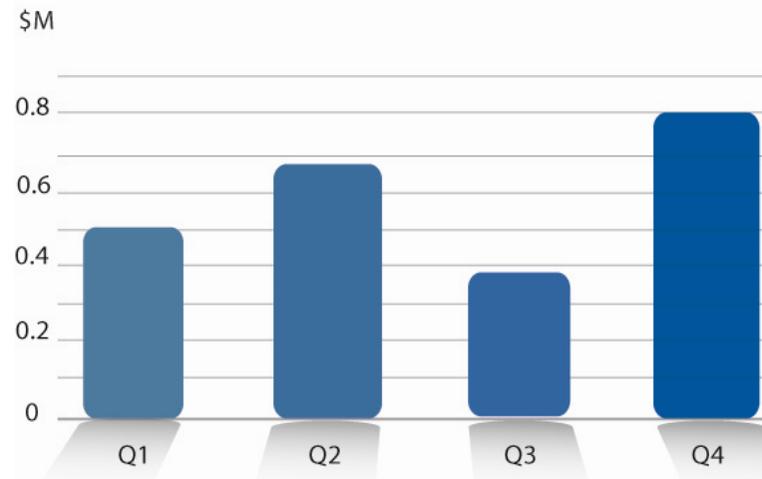
Technology services - improving



FY09 Consolidated
Software License Revenue



FY09 Consolidated
GeoGAS Laboratory Revenue

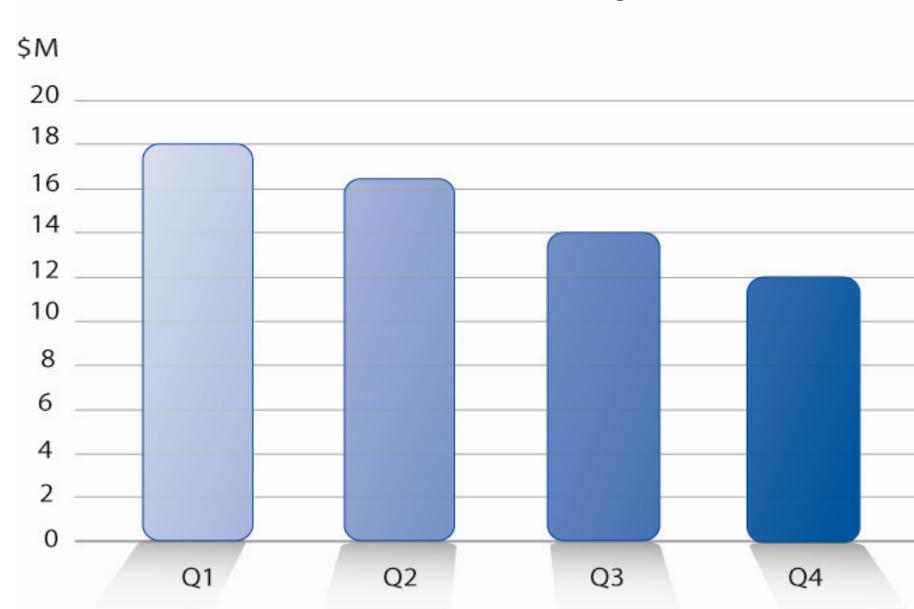


- Software licence sales delayed from 1H09 materialise in 2H09
- Largest software sale (Mining Dynamics & Desktop solutions) in 4Q09
- Laboratory revenue improving due to demand from coal seam gas industry

Professional fees – impacted by GFC



FY09 Consolidated Consulting Revenue



- FY10 showing early signs of recovery
 - demand in Australia and North America is stable and consistent with 4Q09
 - demand in Asia is growing strongly due to improved IPO and M&A activity
 - Demand in South Africa and South America has shown modest improvement due to shift to cost optimisation

4. Strategy & Outlook

Tony Kinnane

Outlook & business environment



- Market fundamentals are improving
 - commodity prices stabilise
 - some geographic segments recovering faster than others
- Equity markets have opened up – reserve statements, due diligence
- The past year's financial conditions have meant that mining companies have focused on cost reduction
- Trend towards standardisation of mine planning processes continues

FY10 – strategy & opportunities



Strategic alertness

Further growth in coal seam gas sector through GeoGAS
Respond to ongoing changing customer needs – software / consulting
Continue to pursue attractive acquisitions opportunities as they arise

Globalisation

Expansion into new markets – eg Russia, Mongolia
Further alignment of internal business processes
Servicing global customers by building the best teams from across all regional bases

Acquire, develop and retain talent

Further build experience and skill base by recruiting senior technical experience that was not available previously

Innovation

Build on SAP partnership to increase Mining Dynamics opportunities
Further develop Training stream – SmartMiner (e-learning platform)
Focused R&D to enhance existing platforms and products

Communication

Implementation of company wide IT across all operating businesses

In summary



- FY09 results were satisfactory in light of very difficult economic conditions
- Resilient business model
- FY10 showing early signs of recovery
- Continuing to reinvest in globalisation
- Well placed to continue to grow shareholder value

6. Q & A

Appendix

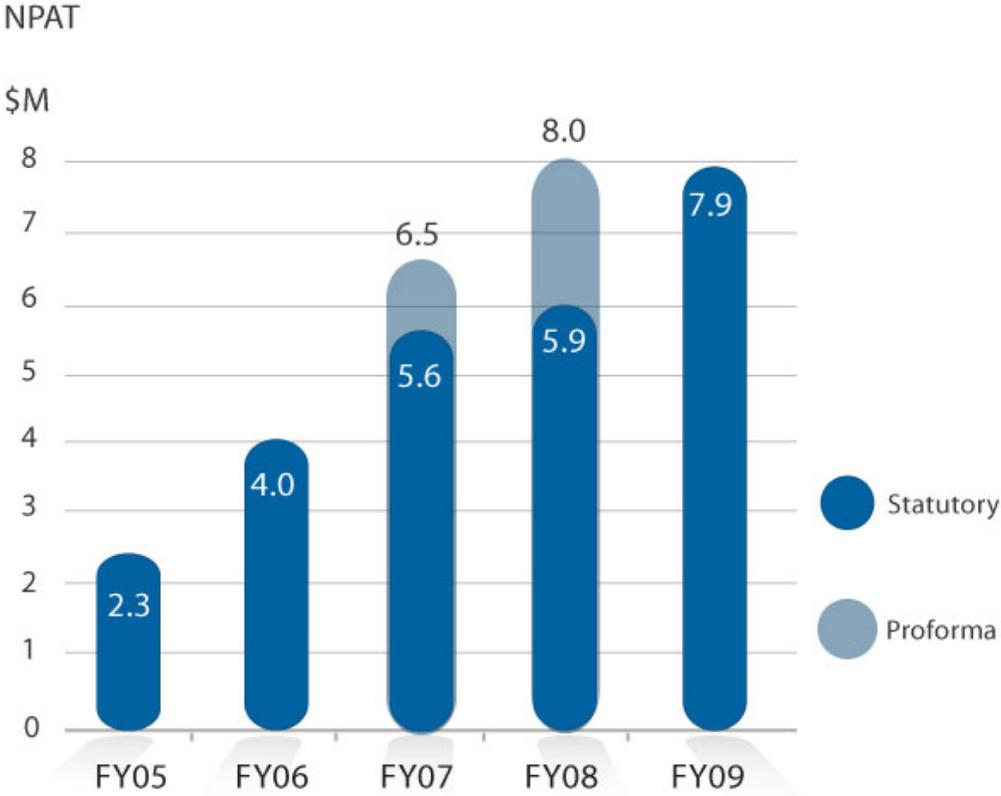
EPS, DPS and ROE



	FY09	FY08
Earnings per Share	6.4c	5.3c
Dividends per Share	4.5c	7.5c
Return on Equity	18.0%	18.3%

- Earnings per share up 21% to 6.4 cps
 - FY08 impacted by share split in May 2008 ahead of IPO
- Dividend per share of 4.5 cps
 - Pay out ratio of 71% in line with policy of maintaining a pay out ratio of at least 60%
 - FY08 included special dividend pre-IPO 4.3cps
- Return on equity of 18% reflects service nature of business

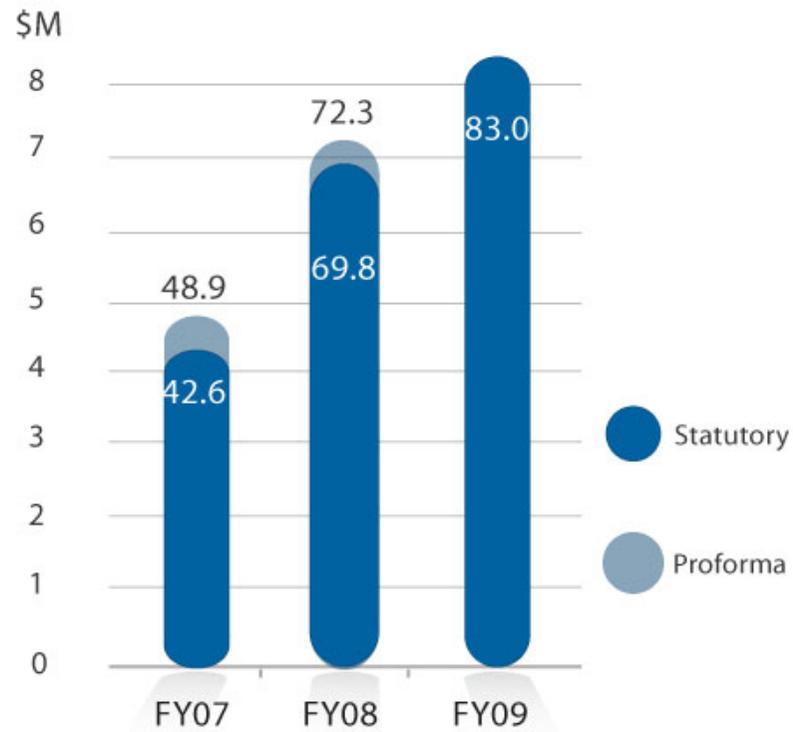
NPAT – proforma figures



Operating revenue – proforma figures



Operating Revenue



EBITA – proforma figures

